

SOLAR SISTER, INC. AND AFFILIATES
CONSOLIDATED FINANCIAL STATEMENTS
AND SUPPLEMENTARY INFORMATION
YEARS ENDED DECEMBER 31, 2017 AND 2016

**SOLAR SISTER, INC. AND AFFILIATES
FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016**

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Solar Sister, Inc. and Affiliates

We have audited the accompanying consolidated financial statements of Solar Sister, Inc. and Affiliates (a nonprofit organization), which comprise the consolidated statements of financial position as of December 31, 2017 and 2016, and the related consolidated statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Solar Sister, Inc. and Affiliates as of December 31, 2017 and 2016, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.



CERTIFIED PUBLIC ACCOUNTANTS

Braintree, Massachusetts
August 9, 2018

SOLAR SISTER, INC. AND AFFILIATES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2017 AND 2016

ASSETS

	<u>2017</u>	<u>2016</u>
Current assets:		
Cash	\$ 491,401	\$ 186,983
Inventory	81,671	75,222
Prepaid travel advances	-	1,714
Prepaid expenses	<u>2,710</u>	<u>9,927</u>
Total current assets	575,782	273,846
Furniture and equipment, net of accumulated depreciation of \$3,279 in 2017 and \$4,077 in 2016	987	10,297
Intangible assets, net of accumulated amortization of \$878 in 2017 and \$683 in 2016	<u>1,072</u>	<u>1,267</u>
TOTAL ASSETS	<u>\$ 577,841</u>	<u>\$ 285,410</u>

LIABILITIES AND NET ASSETS

	<u>2017</u>	<u>2016</u>
Current liabilities:		
Accounts payable and accrued expenses	\$ 56,465	\$ 25,471
Deferred revenue	<u>-</u>	<u>186,395</u>
Total current liabilities	<u>56,465</u>	<u>211,866</u>
Net assets:		
Unrestricted	490,676	5,093
Temporarily restricted	<u>30,700</u>	<u>68,451</u>
Total net assets	<u>521,376</u>	<u>73,544</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 577,841</u>	<u>\$ 285,410</u>

See accompanying notes to consolidated financial statements.

SOLAR SISTER, INC. AND AFFILIATES
CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS
FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016

	2017			2016		
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
Revenues and other support:						
Sales	\$ 480,919	\$ -	\$ 480,919	\$ 500,443	\$ -	\$ 500,443
Grants	-	1,861,791	1,861,791	-	1,125,814	1,125,814
Contributions	125,981	30,700	156,681	104,543	-	104,543
Donated goods and services	-	-	-	7,754	-	7,754
Other income	246	-	246	142	-	142
Loss on disposal of furniture and equipment	(8,263)	-	(8,263)	(12,608)	-	(12,608)
Net assets released from restriction	<u>1,930,242</u>	<u>(1,930,242)</u>	<u>-</u>	<u>1,574,603</u>	<u>(1,574,603)</u>	<u>-</u>
Total revenues and other support	<u>2,529,125</u>	<u>(37,751)</u>	<u>2,491,374</u>	<u>2,174,877</u>	<u>(448,789)</u>	<u>1,726,088</u>
Expenses:						
Program	1,882,839	-	1,882,839	1,766,979	-	1,766,979
Management and general	136,083	-	136,083	111,512	-	111,512
Fundraising	<u>21,591</u>	<u>-</u>	<u>21,591</u>	<u>12,871</u>	<u>-</u>	<u>12,871</u>
Total expenses	<u>2,040,513</u>	<u>-</u>	<u>2,040,513</u>	<u>1,891,362</u>	<u>-</u>	<u>1,891,362</u>
Changes in net assets before foreign currency translation loss	488,612	(37,751)	450,861	283,515	(448,789)	(165,274)
Foreign currency translation loss	<u>(3,029)</u>	<u>-</u>	<u>(3,029)</u>	<u>(5,189)</u>	<u>-</u>	<u>(5,189)</u>
Changes in net assets	485,583	(37,751)	447,832	278,326	(448,789)	(170,463)
Net assets at beginning of year	<u>5,093</u>	<u>68,451</u>	<u>73,544</u>	<u>(273,233)</u>	<u>517,240</u>	<u>244,007</u>
NET ASSETS AT END OF YEAR	<u>\$ 490,676</u>	<u>\$ 30,700</u>	<u>\$ 521,376</u>	<u>\$ 5,093</u>	<u>\$ 68,451</u>	<u>\$ 73,544</u>

See accompanying notes to consolidated financial statements.

SOLAR SISTER, INC. AND AFFILIATES
CONSOLIDATED STATEMENTS OF FUNCTIONAL EXPENSES
FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016

	2017			
	Program	Management and General	Fundraising	Total Expenses
Personnel costs	\$ 685,975	\$ 56,676	\$ 21,591	\$ 764,242
Cost of sales	440,432	-	-	440,432
Travel	252,634	-	-	252,634
Local sub awards	156,356	-	-	156,356
Consultants	119,265	34,507	-	153,772
Training and professional development	47,100	-	-	47,100
Advertising	44,856	-	-	44,856
Miscellaneous	22,041	10,375	-	32,416
Rent	22,424	5,371	-	27,795
Website and computer	27,747	-	-	27,747
Communications	25,641	-	-	25,641
Office supplies	21,855	-	-	21,855
Insurance	5,826	14,428	-	20,254
Professional fees	-	14,726	-	14,726
Bank fees	9,550	-	-	9,550
Depreciation and amortization	1,137	-	-	1,137
TOTAL EXPENSES	\$ 1,882,839	\$ 136,083	\$ 21,591	\$ 2,040,513

	2016			
	Program	Management and General	Fundraising	Total Expenses
Personnel costs	\$ 816,656	\$ 33,786	\$ 12,871	\$ 863,313
Cost of sales	485,433	-	-	485,433
Travel	183,313	-	-	183,313
Consultants	18,369	42,791	-	61,160
Training and professional development	60,866	-	-	60,866
Rent	49,567	3,819	-	53,386
Website and computer	31,131	-	-	31,131
Miscellaneous	13,049	16,835	-	29,884
Advertising	24,452	-	-	24,452
Bank fees	24,089	-	-	24,089
Insurance	17,820	1,332	-	19,152
Communications	18,937	-	-	18,937
Office supplies	15,616	-	-	15,616
Professional fees	-	12,949	-	12,949
Depreciation and amortization	7,681	-	-	7,681
TOTAL EXPENSES	\$ 1,766,979	\$ 111,512	\$ 12,871	\$ 1,891,362

See accompanying notes to consolidated financial statements.

SOLAR SISTER, INC. AND AFFILIATES
CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016

	<u>2017</u>	<u>2016</u>
Operating activities:		
Change in net assets	\$ 447,832	\$ (170,463)
Translation adjustments	3,029	5,189
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:		
Depreciation and amortization	1,137	7,681
Loss on disposal of furniture and equipment	8,263	12,976
Changes in assets and liabilities:		
(Increase) decrease in:		
Inventory	(15,441)	105,054
Prepaid travel advances	1,627	17,184
Prepaid expenses	7,177	4,107
Increase (decrease) in:		
Accounts payable and accrued expenses	31,655	(59,313)
Deferred revenue	<u>(186,395)</u>	<u>(163,605)</u>
Net cash provided by (used in) operating activities	<u>298,884</u>	<u>(241,190)</u>
Effect of exchange rates on cash flows	<u>5,534</u>	<u>17,990</u>
Net increase (decrease) in cash	304,418	(223,200)
Cash, beginning of year	<u>186,983</u>	<u>410,183</u>
CASH, END OF YEAR	<u>\$ 491,401</u>	<u>\$ 186,983</u>

See accompanying notes to consolidated financial statements.

SOLAR SISTER, INC. AND AFFILIATES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
YEARS ENDED DECEMBER 31, 2017 AND 2016

NOTE 1. ORGANIZATION

Solar Sister, Inc. ("Solar Sister") is a non-profit organization located in Great Falls, VA and operates its programs in Uganda, Tanzania and Nigeria. Solar Sister eradicates energy poverty, empowering women and girls with economic opportunity by creating a deliberately woman-centered direct sales network to bring the breakthrough potential of clean energy technology to even the most remote communities in rural Africa. Energy products include solar powered lights, mobile phone chargers, and other clean energy products. Solar Sister recruits, trains and launches grassroots green collar businesses. The program has provided this opportunity to over 3,000 Solar Sister Entrepreneurs who sell Solar Sister's clean energy products to service 1.6 million African residents. Solar Sister's sales are derived entirely from its programs in foreign countries. In 2017, Solar Sister withdrew from operations in Uganda, but remains affiliated with an unrelated organization that provides similar services in Uganda.

Solar Sister is required to maintain certain corporate structures in the countries in which they do business. Solar Sister controls the activities of Solar Sister Global Inc. ("Global"), Solar Sister Nigeria, Inc. ("SS Nigeria"), and Solar Sister Tanzania Inc. ("SS Tanzania"). These non-profit corporations did not conduct business activities in 2017 and 2016. However, SS Nigeria and SS Tanzania each own 50% of Solar Sister Entrepreneurs Nigeria LTD/GTE ("SS Entrepreneurs Nigeria") and Solar Sister Tanzania Limited ("SS Tanzania LTD"). Those entities were organized in their local jurisdictions to meet the requirements of doing business in those countries.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation

The accompanying consolidated financial statements include the accounts and transactions of Solar Sister, Global, SS Nigeria, SS Tanzania, SS Entrepreneurs Nigeria and SS Tanzania LTD (collectively the "Organization"). All significant intercompany transactions and accounts have been eliminated in consolidation.

Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

Net Assets

The Organization follows the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Subtopic *Presentation of Financial Statements of Not-For-Profit Entities*. Therefore, the Organization reports information regarding its financial position and activities based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

- Unrestricted net assets – Net assets that are not subject to donor-imposed restrictions. The Organization may designate portions of its unrestricted net assets as board-designated for various purposes.

SOLAR SISTER, INC. AND AFFILIATES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
YEARS ENDED DECEMBER 31, 2017 AND 2016

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Net Assets (continued)

- Temporarily restricted net assets – Net assets subject to donor-imposed stipulations that may be met either by actions of the Organization and/or the passage of time.
- Permanently restricted net assets – Net assets subject to donor-imposed stipulations that must be maintained permanently by the Organization. Generally, the donors of these assets permit the use of all or part of the income earned on related investments for general or specific purposes. At December 31, 2017 and 2016, the Organization did not have permanently restricted net assets.

Contributions

Contributions, including unconditional promises to give, are recognized as revenues in the period received. Conditional promises to give are not recognized until they become unconditional, that is, at the time when the conditions on which they depend are substantially met. Contributions of assets other than cash are reported at their estimated fair value.

Contributions and grants received with donor-imposed restrictions that are met in the same year as received are reported as revenues of the temporarily restricted net asset category, and a reclassification to unrestricted net assets is made to reflect the expiration of such restrictions.

Contributions of services are reported as revenues and expenses of the unrestricted net asset category at the fair value of the services received only if the services create or enhance a non-financial asset or would typically need to be purchased if not provided by individuals with those specialized skills. Donated services totaled \$7,754 in 2016. There were no donated services in 2017.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Concentration of Credit Risk

Financial instruments that expose the Organization to credit risk consist primarily of cash. The Organization maintains its cash in bank deposit accounts, both in the United States and Africa. Cash accounts maintained in foreign countries are not federally insured and amounts held in U.S. banks may, at times, exceed insured limits. The Organization has not experienced any losses in such accounts. The Organization maintains its cash in highly rated financial institutions and management believes it is not exposed to significant credit risk on cash. At December 31, 2017 and 2016, cash held in foreign bank accounts totaled \$58,105 and \$26,698, respectively.

SOLAR SISTER, INC. AND AFFILIATES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
YEARS ENDED DECEMBER 31, 2017 AND 2016

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Inventory

Inventory is stated at the lower of cost or net realizable value. Cost is determined on a first-in, first-out basis. Net realizable value is the estimated selling price in the ordinary course of business, less reasonably predictable costs of completion, disposal, and transportation. Inventory consists of solar-powered devices sold to the general population by Solar Sister entrepreneurs.

Furniture and Equipment

Furniture and equipment are recorded at cost or, if donated, fair value on the date of the contribution. Furniture and equipment that cost less than \$500 are expensed to operations as incurred. Capitalized furniture and equipment are depreciated using the straight-line method over useful lives ranging from five to seven years. Depreciation expense totaled \$942 in 2017 and \$7,486 in 2016.

Intangible Assets

Intangible assets consist of a registered trademark. Intangible assets with finite lives are amortized on a straight-line basis over their estimated useful lives. The estimated useful life of the trademark is ten years and is the period over which the asset is expected to contribute directly or indirectly to the Organization's future cash flows. Amortization expense was \$195 in 2017 and 2016. Amortization expense will be \$195 per year over the next five years and \$97 thereafter.

Impairment of Long-Lived Assets

The Organization's long-lived assets are reviewed for impairment in accordance with the guidance of the FASB ASC Topic *Property, Plant, and Equipment*, whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of the long-lived asset is measured by a comparison of the carrying amount of the asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the estimated fair value of the assets. Assets to be disposed of are reportable at the lower of the carrying amount or fair value, less costs to sell. At December 31, 2017 and 2016, the Organization has determined that long-lived assets are not impaired.

Deferred Revenue

The Organization records deferred revenue for grants in which the funds are considered refundable advances until the exchange transaction takes place. Deferred revenue consisted of \$186,395 at December, 31 2016. There was no deferred revenue at December, 31 2017.

SOLAR SISTER, INC. AND AFFILIATES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
YEARS ENDED DECEMBER 31, 2017 AND 2016

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Allocation of Expenses

The Organization allocates general expenses to program services from management and general expenses, utilizing estimates and judgments as to how programs and supporting services benefited from such expenses.

Advertising Costs

The Organization uses advertising to promote its programs within the communities it serves. The Organization's advertising expenses totaled \$44,856 in 2017 and \$24,452 in 2016.

Shipping and Handling Costs

The Organization expenses shipping and handling costs when incurred and such costs are included in cost of sales.

Tax Status

The Organization is a not-for-profit organization as described in Section 501(c)(3) of the Internal Revenue Code (the "Code") and is exempt from federal and state income taxes.

SS Entrepreneurs Nigeria and SS Tanzania LTD may be responsible for certain local taxes in their respective countries. There are no material amounts incurred for local taxes in 2017 and 2016.

The Organization accounts for uncertain tax positions in accordance with FASB ASC Topic *Income Taxes*. The Topic prescribes a recognition threshold and measurement process for financial statement recognition of uncertain tax positions taken or expected to be taken in a tax return. The Topic also provides guidance on recognition, derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. The Organization files informational federal tax returns as required by the Code. Management believes that the Organization has no material uncertain tax positions.

Foreign Currency Translation

The Organization's foreign accounts and transactions in Uganda, Tanzania and Nigeria are recognized in the local foreign currency of those regions. The statement of financial position accounts are translated at exchange rates in effect at the end of the year and revenues and expenses are translated at the average foreign exchange rates prevailing throughout the fiscal year. Translation gains and losses are included in the accompanying consolidated statements of activities and changes in net assets. The local currencies of Uganda, Tanzania and Nigeria are the Ugandan shilling ("UGX"), Tanzanian shilling ("TZS"), and the Naira ("NGN"), respectively.

SOLAR SISTER, INC. AND AFFILIATES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
YEARS ENDED DECEMBER 31, 2017 AND 2016

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Recently Issued But Not Yet Effective Accounting Pronouncements

Financial statement presentation - In August 2016, the FASB issued Accounting Standards Update "ASU" No. 2016-14, *Presentation of Financial Statements of Not-For-Profit Entities* ("ASU 2016-14"), which reduces the number of net asset classes from three to two and increases disclosures about liquidity risks, among other changes. This ASU is effective for years beginning after December 15, 2017. The effect of adopting ASU 2016-14 on the Organization's financial statements has not yet been determined.

Revenue - In May 2014, the FASB issued ASU No. 2014-09, *Revenue from Contracts with Customers* ("ASU 2014-09"), which requires an entity to recognize revenue to depict the transfer of promised good or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This ASU will replace most existing revenue recognition guidance in US GAAP, including industry specific guidance, when it becomes effective. This new guidance is effective for years beginning after December 15, 2018. The standard permits the use of either the retrospective or cumulative effect transition method. The Organization is evaluating the effect that ASU 2014-09 will have on its financial statements and related disclosures.

Leases - In February 2016, the FASB issued ASU No. 2016-02, *Leases* ("ASU 2016-02"). This update requires all leases with a term greater than 12 months to be recognized on the statement of position through a right-of-use asset and a lease liability and the disclosure of key information pertaining to leasing arrangements. This new guidance is effective for years beginning after December 15, 2019, with early adoption permitted. The Organization is evaluating the effect that ASU 2016-02 will have on its financial statements and related disclosures.

Subsequent Events

In accordance with FASB ASC 855, *Subsequent Events*, the Organization has evaluated subsequent events through August 9, 2018, the date on which these consolidated financial statements were available to be issued. There were no material subsequent events that required recognition or additional disclosure in these consolidated financial statements.

NOTE 3. TEMPORARILY RESTRICTED NET ASSETS

The Organization had temporarily restricted net assets of \$30,700 and \$68,451 at December 31, 2017 and 2016, respectively. These net assets were restricted by grantors or donors for use and expansion of programs in specific countries where the Organization operates its programs.

Net assets were released from donor restrictions in 2017 and 2016 by incurring expenses satisfying the restricted purposes established by donors. Net assets released from restrictions totaled \$1,930,242 in 2017 and \$1,574,603 in 2016.

SOLAR SISTER, INC. AND AFFILIATES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
YEARS ENDED DECEMBER 31, 2017 AND 2016

NOTE 4. FOREIGN CURRENCY TRANSLATION ADJUSTMENTS

Foreign currency translation losses for 2017 and 2016 consist of foreign currency translation adjustments associated with the operations in Uganda, Tanzania, and Nigeria. Changes in accumulated translation adjustments are reported in the consolidated statements of activities and changes in net assets. The accumulated translation adjustments are a component of unrestricted net assets at December 31, 2017 and 2016 in the consolidated statements of financial position. The changes in accumulated translation adjustments in 2017 and 2016 are as follows:

	<u>2017</u>	<u>2016</u>
Balance at beginning of year	\$ (94,712)	\$ (89,523)
Foreign currency translation adjustments	<u>(3,029)</u>	<u>(5,189)</u>
Balance at end of year	<u>\$ (97,741)</u>	<u>\$ (94,712)</u>

NOTE 5. SIGNIFICANT GRANTORS

During 2017, three grantors accounted for approximately 73% of total grants received by the Organization and 54% of total revenue. During 2016, three grantors accounted for approximately 88% of total grants received by the Organization and 57% of total revenue.

SUPPLEMENTARY INFORMATION



CITRIN COOPERMAN®

Accountants and Advisors

**INDEPENDENT AUDITOR'S REPORT
ON SUPPLEMENTARY INFORMATION**

To the Board of Directors
Solar Sister, Inc. and Affiliates

We have audited the consolidated financial statements of Solar Sister, Inc. and Affiliates as of and for the years ended December 31, 2017 and 2016, and our report thereon dated August 9, 2018, which expressed an unmodified opinion on those consolidated financial statements, appears on page 1. Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The supplementary information included on pages 13 through 21, which is the responsibility of management, is presented for the purpose of additional analysis and is not a required part of the consolidated financial statements. Such information has not been subjected to the auditing procedures applied in the audits of the consolidated financial statements, and, accordingly, we do not express an opinion or provide any assurance on it.


CERTIFIED PUBLIC ACCOUNTANTS

Braintree, Massachusetts
August 9, 2018

SOLAR SISTER, INC. AND AFFILIATES
CONSOLIDATING STATEMENT OF FINANCIAL POSITION BY LOCATION
DECEMBER 31, 2017

	<u>ASSETS</u>					
	<u>USA</u>	<u>Uganda</u>	<u>Tanzania</u>	<u>Nigeria</u>	<u>Eliminations</u>	<u>Total</u>
Current assets:						
Cash	\$ 374,202	\$ 7,921	\$ 34,362	\$ 74,916	\$ -	\$ 491,401
Inventory	-	-	11,572	<u>70,099</u>	-	81,671
Prepaid expenses	<u>1,077</u>	<u>-</u>	<u>1,633</u>	<u>-</u>	<u>-</u>	<u>2,710</u>
Total current assets	375,279	7,921	47,567	145,015	-	575,782
Furniture and equipment, net of accumulated depreciation of \$3,279	987	-	-	-	-	987
Intangible assets, net of accumulated amortization of \$878	<u>1,072</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>1,072</u>
TOTAL ASSETS	<u>\$ 377,338</u>	<u>\$ 7,921</u>	<u>\$ 47,567</u>	<u>\$ 145,015</u>	<u>\$ -</u>	<u>\$ 577,841</u>
	<u>LIABILITIES AND NET ASSETS</u>					
	<u>USA</u>	<u>Uganda</u>	<u>Tanzania</u>	<u>Nigeria</u>	<u>Eliminations</u>	<u>Total</u>
Current liabilities:						
Accounts payable and accrued expenses	<u>\$ 54,360</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 2,105</u>	<u>\$ -</u>	<u>\$ 56,465</u>
Total current liabilities	<u>54,360</u>	<u>-</u>	<u>-</u>	<u>2,105</u>	<u>-</u>	<u>56,465</u>
Net assets:						
Unrestricted	292,278	7,921	47,567	142,910	-	490,676
Temporarily restricted	<u>30,700</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>30,700</u>
Total net assets	<u>322,978</u>	<u>7,921</u>	<u>47,567</u>	<u>142,910</u>	<u>-</u>	<u>521,376</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 377,338</u>	<u>\$ 7,921</u>	<u>\$ 47,567</u>	<u>\$ 145,015</u>	<u>\$ -</u>	<u>\$ 577,841</u>

See independent auditor's report on supplementary information and notes to supplementary information.

SOLAR SISTER, INC. AND AFFILIATES
CONSOLIDATING STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS BY LOCATION
FOR THE YEAR ENDED DECEMBER 31, 2017

	USA			Uganda			Tanzania			Nigeria			Eliminations			Total		
	Unrestricted	Temporarily	Total	Unrestricted	Temporarily	Total	Unrestricted	Temporarily	Total	Unrestricted	Temporarily	Total	Unrestricted	Temporarily	Total	Unrestricted	Temporarily	Total
		restricted			restricted			restricted			restricted			restricted			restricted	
Revenues and other support:																		
Sales	\$ 2,886	\$ -	\$ 2,886	\$ 4,886	\$ -	\$ 4,886	\$ 555,857	\$ -	\$ 555,857	\$ 414,512	\$ -	\$ 414,512	\$ (497,222)	\$ -	\$ (497,222)	\$ 480,919	\$ -	\$ 480,919
Grants	-	1,511,322	1,511,322	-	-	-	-	42,956	42,956	-	307,513	307,513	-	-	-	-	1,861,791	1,861,791
Contributions	125,981	30,700	156,681	-	-	-	-	-	-	-	-	-	-	-	-	125,981	30,700	156,681
Other income	35	-	35	211	-	211	-	-	-	-	-	-	-	-	-	246	-	246
Loss on disposal of assets	-	-	-	(8,263)	-	(8,263)	-	-	-	-	-	-	-	-	-	(8,263)	-	(8,263)
Transfer of grants	(347,200)	-	(347,200)	-	-	-	329,750	-	329,750	17,450	-	17,450	-	-	-	-	-	-
Net assets released from restriction	1,562,458	(1,562,458)	-	-	-	-	60,271	(60,271)	-	307,513	(307,513)	-	-	-	-	1,930,242	(1,930,242)	-
Total revenues and other support	1,344,160	(20,436)	1,323,724	(3,166)	-	(3,166)	945,878	(17,315)	928,563	739,475	-	739,475	(497,222)	-	(497,222)	2,529,125	(37,751)	2,491,374
Expenses:																		
Program	820,369	-	820,369	5,146	-	5,146	918,569	-	918,569	635,977	-	635,977	(497,222)	-	(497,222)	1,882,839	-	1,882,839
Management and general	107,480	-	107,480	15,045	-	15,045	3,250	-	3,250	10,308	-	10,308	-	-	-	136,083	-	136,083
Fundraising	21,591	-	21,591	-	-	-	-	-	-	-	-	-	-	-	-	21,591	-	21,591
Total expenses	949,440	-	949,440	20,191	-	20,191	921,819	-	921,819	646,285	-	646,285	(497,222)	-	(497,222)	2,040,513	-	2,040,513
Change in net assets before foreign currency translation loss	394,720	(20,436)	374,284	(23,357)	-	(23,357)	24,059	(17,315)	6,744	93,190	-	93,190	-	-	-	488,612	(37,751)	450,861
Foreign currency translation gain (loss)	-	-	-	(170)	-	(170)	2,160	-	2,160	(5,019)	-	(5,019)	-	-	-	(3,029)	-	(3,029)
Change in net assets	394,720	(20,436)	374,284	(23,527)	-	(23,527)	26,219	(17,315)	8,904	88,171	-	88,171	-	-	-	485,583	(37,751)	447,832
Net assets (deficit) at beginning of year	(102,442)	51,136	(51,306)	31,448	-	31,448	21,348	17,315	38,663	54,739	-	54,739	-	-	-	5,093	68,451	73,544
NET ASSETS AT END OF YEAR	\$ 292,278	\$ 30,700	\$ 322,978	\$ 7,921	\$ -	\$ 7,921	\$ 47,567	\$ -	\$ 47,567	\$ 142,910	\$ -	\$ 142,910	\$ -	\$ -	\$ -	\$ 490,676	\$ 30,700	\$ 521,376

See independent auditor's report on supplementary information and notes to supplementary information.

SOLAR SISTER, INC. AND AFFILIATES
UGANDA STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2017

CASH	\$ <u>7,921</u>
TOTAL UNRESTRICTED NET ASSETS	\$ <u>7,921</u>

See independent auditor's report on supplementary information and notes to supplementary information.

**SOLAR SISTER, INC. AND AFFILIATES
UGANDA STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED DECEMBER 31, 2017**

	Unrestricted	Temporarily Restricted	Total
	<u> </u>	<u> </u>	<u> </u>
Revenues and other support:			
Sales	\$ 4,886	\$ -	\$ 4,886
Other income	211	-	211
Loss on disposal of assets	<u>(8,263)</u>	<u>-</u>	<u>(8,263)</u>
Total revenues and other support	<u>(3,166)</u>	<u>-</u>	<u>(3,166)</u>
Expenses:			
Program expenses	5,146	-	5,146
Management and general	<u>15,045</u>	<u>-</u>	<u>15,045</u>
Total expenses	<u>20,191</u>	<u>-</u>	<u>20,191</u>
Change in net assets before foreign currency translation loss	(23,357)	-	(23,357)
Foreign currency translation loss	<u>(170)</u>	<u>-</u>	<u>(170)</u>
Change in net assets	(23,527)	-	(23,527)
Net assets at beginning of year	<u>31,448</u>	<u>-</u>	<u>31,448</u>
NET ASSETS AT END OF YEAR	<u>\$ 7,921</u>	<u>\$ -</u>	<u>\$ 7,921</u>

See independent auditor's report on supplementary information and notes to supplementary information.

**SOLAR SISTER, INC. AND AFFILIATES
TANZANIA STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2017**

ASSETS

Current assets:		
Cash	\$	34,362
Inventory		11,572
Prepaid expenses		<u>1,633</u>
TOTAL ASSETS	\$	<u>47,567</u>

LIABILITIES AND NET ASSETS

TOTAL UNRESTRICTED NET ASSETS	\$	<u>47,567</u>
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See independent auditor's report on supplementary information and notes to supplementary information.

**SOLAR SISTER, INC. AND AFFILIATES
TANZANIA STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED DECEMBER 31, 2017**

	Unrestricted	Temporarily Restricted	Total
	<u> </u>	<u> </u>	<u> </u>
Revenues and other support:			
Sales	\$ 555,857	\$ -	\$ 555,857
Grants	-	42,956	42,956
Transfer of grants	329,750	-	329,750
Net assets released from restriction	<u>60,271</u>	<u>(60,271)</u>	<u>-</u>
Total revenues and other support	<u>945,878</u>	<u>(17,315)</u>	<u>928,563</u>
Expenses:			
Program expenses	918,569	-	918,569
Management and general	<u>3,250</u>	<u>-</u>	<u>3,250</u>
Total expenses	<u>921,819</u>	<u>-</u>	<u>921,819</u>
Change in net assets before foreign currency translation gain	24,059	(17,315)	6,744
Foreign currency translation gain	<u>2,160</u>	<u>-</u>	<u>2,160</u>
Change in net assets	26,219	(17,315)	8,904
Net assets at beginning of year	<u>21,348</u>	<u>17,315</u>	<u>38,663</u>
NET ASSETS AT END OF YEAR	<u><u>\$ 47,567</u></u>	<u><u>\$ -</u></u>	<u><u>\$ 47,567</u></u>

See independent auditor's report on supplementary information and notes to supplementary information.

**SOLAR SISTER, INC. AND AFFILIATES
NIGERIA STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2017**

ASSETS

Current assets:		
Cash	\$	74,916
Inventory		<u>70,099</u>
TOTAL ASSETS	\$	<u><u>145,015</u></u>

LIABILITIES AND NET ASSETS

Current liabilities:		
Accounts payable and accrued expenses	\$	2,105
Unrestricted net assets		<u>142,910</u>
TOTAL LIABILITIES AND NET ASSETS	\$	<u><u>145,015</u></u>

See independent auditor's report on supplementary information and notes to supplementary information.

**SOLAR SISTER, INC. AND AFFILIATES
NIGERIA STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED DECEMBER 31, 2017**

	Unrestricted	Temporarily Restricted	Total
	<u> </u>	<u> </u>	<u> </u>
Revenues and other support:			
Sales	\$ 414,512	\$ -	\$ 414,512
Grants	-	307,513	307,513
Transfer of grants	17,450	-	17,450
Net assets released from restriction	<u>307,513</u>	<u>(307,513)</u>	<u>-</u>
Total revenues and other support	<u>739,475</u>	<u>-</u>	<u>739,475</u>
Expenses:			
Program expenses	635,977	-	635,977
Management and general	<u>10,308</u>	<u>-</u>	<u>10,308</u>
Total expenses	<u>646,285</u>	<u>-</u>	<u>646,285</u>
Change in net assets before foreign currency translation loss	93,190	-	93,190
Foreign currency translation loss	<u>(5,019)</u>	<u>-</u>	<u>(5,019)</u>
Change in net assets	88,171	-	88,171
Net assets at beginning of year	<u>54,739</u>	<u>-</u>	<u>54,739</u>
NET ASSETS AT END OF YEAR	<u><u>\$ 142,910</u></u>	<u><u>\$ -</u></u>	<u><u>\$ 142,910</u></u>

See independent auditor's report on supplementary information and notes to supplementary information.

SOLAR SISTER, INC. AND AFFILIATES
NOTES TO SUPPLEMENTARY INFORMATION
FOR THE YEAR ENDED DECEMBER 31, 2017

NOTE A. The accompanying supplementary information which presents financial information by location does not include a full allocation of management and general expenses. Such expenses are primarily reported as USA operations expenses, which is the location in which the expense occurs.